

RIBER

Press release

2017 REVENUES ON TARGET AT €30.6 MILLION

- Strong revenue growth, up +86%
- Significant development of the evaporators market
- Very good prospective for 2018 with an order book up +44% at end-2017

Bezons, January 30, 2018 – 5:45 pm – RIBER, a global market leader for semiconductor industry equipment, is today reporting its full-year revenues for 2017.

Change in revenues

€M	2017	2016	Change
1st quarter	9.2	1.4	+537%
2nd quarter	3.3	5.6	-41%
3rd quarter	2.8	1.1	+145%
4th quarter	15.3	8.3	+84%
Full-year	30.6	16.5	+86%

€M	2017	2016	Change
Systems	7.2	8.8	-19%
Services and accessories	7.2	4.6	+56%
Evaporators (cells and sources)	16.2	3.0	+435%
Full-year	30.6	16.5	+86%

Full-year revenues for 2017 are up 86% year-on-year to €30.6 million, in line with the company's target.

Revenues for MBE systems came to €7.2 million, down -19% from 2016 due to a lower level of billing. In 2017, five machines, including two production units, were billed, versus six machines, including two production units, in 2016.

Revenues for services and accessories climbed 56% to €7.2 million, supported by the reactivation of production capacity by industrial customers.

Revenues for evaporators (cells and sources) are up 435% to €16.2 million, driven by the successful transformation of major contracts to supply evaporators for the photovoltaic and screen industries.

The breakdown of full-year revenues for 2017 is as follows: 49% for Asia, 33% for Europe and 18% for North America.

Order book developments

At December 31 (€M)	2017	2016	Change
Systems	12.2	5.5	+121%
Services and accessories	4.9	3.7	+34%
Evaporators (cells and sources)	8.7	8.8	-1%
Full-year	25.8	18.0	+44%

The order book at December 31, 2017 is up 44% from December 31, 2016 to €25.8 million. This book does not include the three orders announced in January 2018, i.e. the major accessories order in Asia, the order for a research MBE machine in the USA, and the order for a production MBE system in China, to be delivered in 2018.

The systems order book at December 31, 2017 shows 121% growth to €12.2 million, including seven MBE systems from which five are production machines.

The services and accessories order book is up 34% to €4.9 million. This increase reflects the robust development of production and research MBE activities.

The order book for evaporators (cells and sources) remains unchanged at €8.7 million.

Outlook for 2018

In view of these elements, RIBER is forecasting a further year of growth for 2018.

2017 full-year earnings will be released on April 12, 2018 (after close of trading).

About RIBER:

Riber designs and produces molecular beam epitaxy (MBE) systems as well as evaporation sources and cells for the semiconductor industry. This high-tech equipment is essential for the manufacturing of compound semiconductor materials and new materials that are used in numerous consumer applications, from new information technologies to OLED flat screens and next-generation solar cells.

Riber is listed on Euronext Paris (Compartment "C") and is part of the CAC Small, CAC Technology and CAC T. HARD. & EQ indices. Riber is eligible for SME share-based savings schemes.

ISIN: FR0000075954 - RIB

Reuters: RIBE.PA

Bloomberg: RIB:FP

BPI France-approved innovative company

www.riber.com

RIBER

Guillaume de Bélair

tel: +33 (0)1 39 96 65 00

invest@riber.com

CALYPTUS

Cyril Combe

tel: +33 (0)1 53 65 68 68

cyril.combe@calyptus.net