

RIBER

Press release

Revenue growth for the first quarter of 2015

Bezons, April 27th, 2015 – 6:00 pm – RIBER, the global specialist for molecular beam epitaxy (MBE), recorded €2.7 million in revenues for the first quarter of 2015, up 51% from the first quarter of 2014.

Business developments

At March 31st (€'000,000)	2015	2014	Change
Systems	1.5	0.0	-
Services and accessories	0.9	1.5	-38%
Cells and sources	0.3	0.3	+14%
Total reported revenues	2.7	1.8	+51%

During the quarter, RIBER billed for two research MBE systems for a total of €1.5 million, whereas no research machines were billed during the first quarter of 2014.

Sales of services, accessories and cells (€1.2 million) are down 31% from the first quarter of 2014, reflecting the weaker commercial performance with industrial clients and the deferred rollout of the action plan in the US, following the acquisition of MBE Control Solutions at the end of March.

At March 31st, 2015, the breakdown of RIBER's revenues was as follows: Asia (70%), Europe (25%) and the United States (5%).

Change in the order book and outlook

At March 31st (€'000,000)	2015	2014	Change
Systems order book	2.6	4.5	-43%
Services and accessories order book	1.3	2.0	-35%
Cells and sources order book	0.7	0.2	+348%
Total order book	4.5	6.6	-32%

Following a high level of system orders in the fourth quarter of 2014, RIBER had a sluggish first quarter in 2015 in preparation to a reverse trend in the second quarter of 2015. On the OLED flat screen markets, orders for prototype equipment are progressing in line with industry expectations.

At March 31st, 2015, the consolidated order book represented €4.5 million (€6.6 million at March 31st, 2014), with four research systems (€2.6 million), orders for services (€1.3 million – excluding contribution by MBE Control Solutions in the US) and orders for cells and sources (€0.7 million), including prototype equipments for industrial clients in Korea in the OLED sector.

NEXT DATE: 2014 annual report to be published on April 29th, 2015 (general meeting on Thursday June 18th, 2015)

ABOUT RIBER:

Riber designs and produces molecular beam epitaxy (MBE) systems as well as evaporation sources and cells for the semiconductor industry. This high-tech equipment is essential for the manufacturing of compound semiconductor materials and new materials that are used in numerous consumer applications, from new information technologies to OLED flat screens and new generation solar cells.

Riber recorded €16.6 million in revenues for 2014, with 96 employees at the end of 2014. The company is ISO9001 certified. Riber is listed on NYSE-Euronext Paris, Compartment "C", and is part of the CAC Small, CAC Mid & Small, CAC Technology and CAC T. HARD. & EQ indices. Riber is one of the best-rated companies in the Gaïa-index, the leading SRI index for French mid-caps. Riber is eligible for SME share-based savings schemes.



ISIN: FR0000075954 - RIB
Reuters: RIBE.PA
Bloomberg: RIB: FP
BPI France-approved innovative company

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